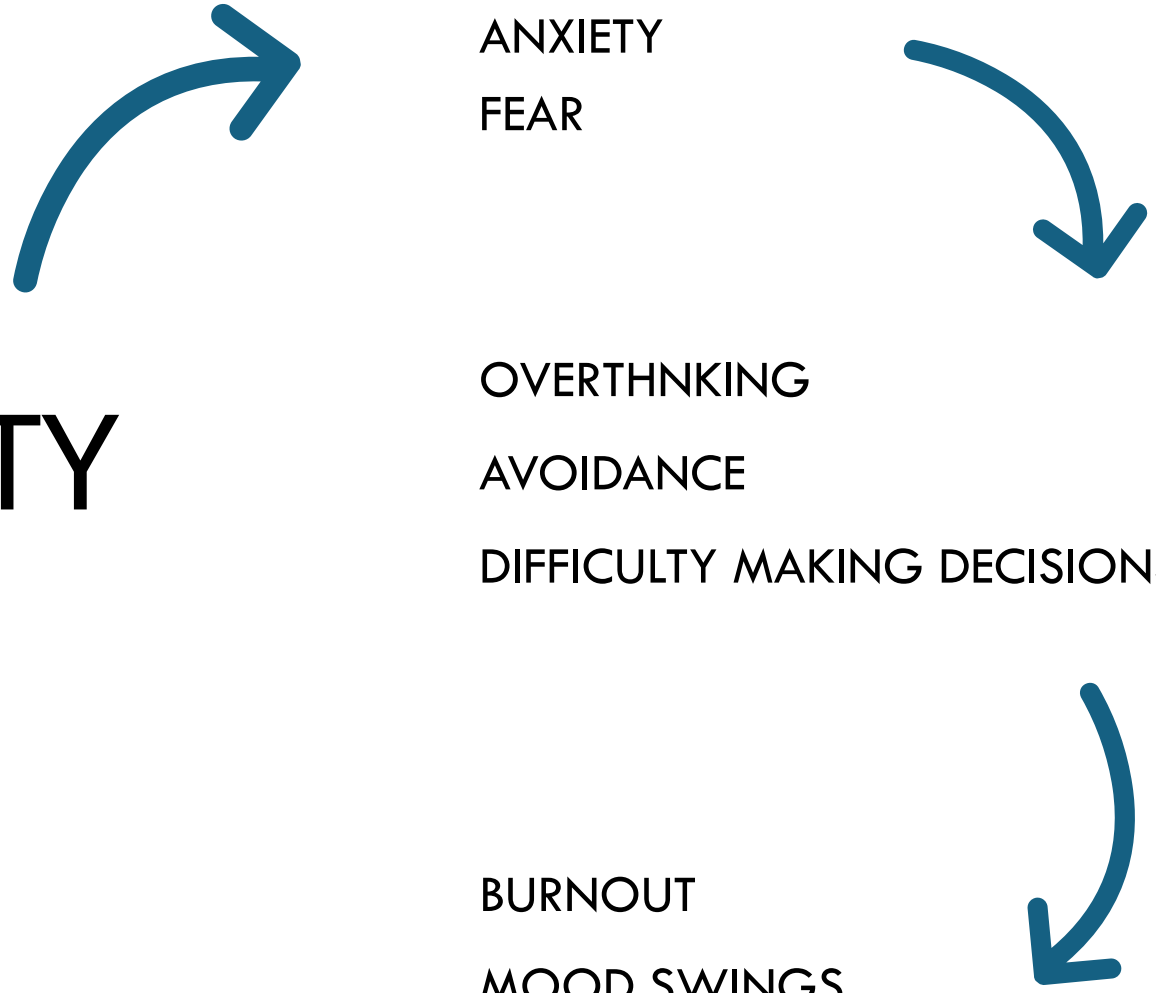


WHAT WILL THE WORLD LOOK LIKE IN 10 YEARS? 20 YEARS?

UNCERTAINTY



WHAT CAN WE CONTROL?

MIND & EMOTIONS

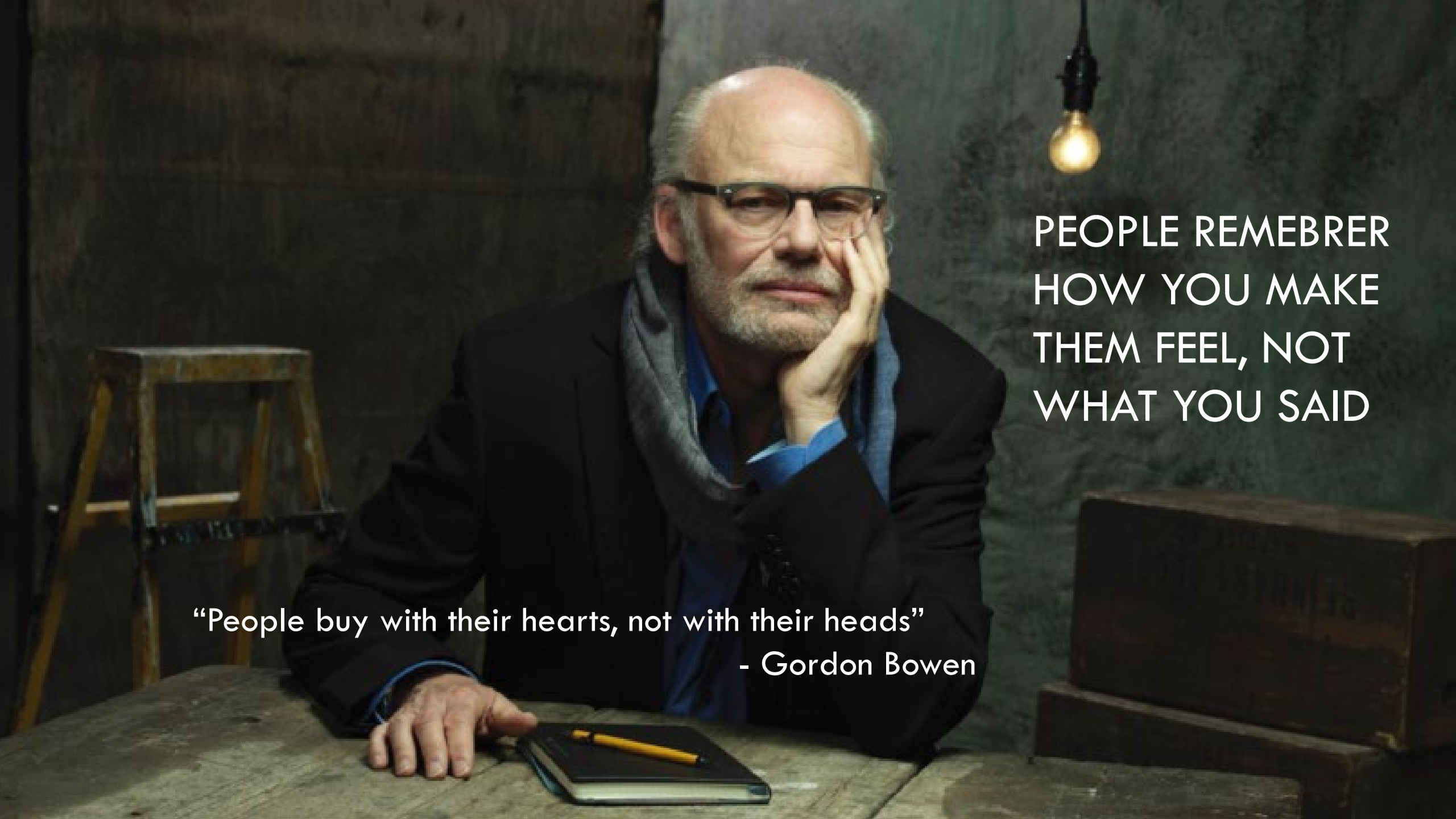
ACTIONS & HABITS

CHOICES


WHAT ... DO YOU WANT?

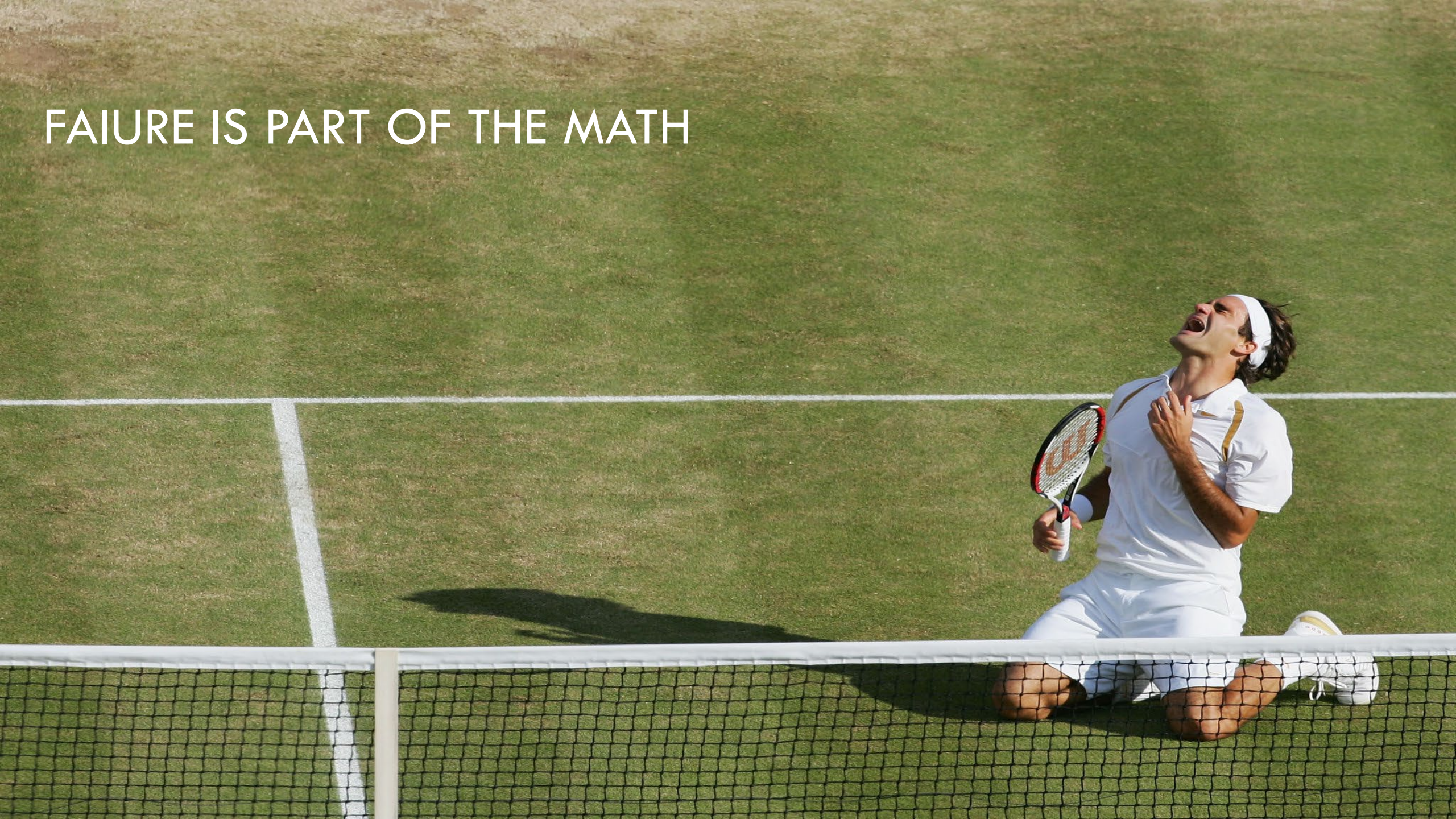

“The best way to get what you want in life is to deserve what you want”
- Charlie Munger
BE INTENTIONAL


INTENTION STARTS AND ENDS
WITH SALES


PEOPLE REMEBRER HOW YOU MAKE THEM FEEL, NOT WHAT YOU SAID
“People buy with their hearts, not with their heads”
- Gordon Bowen


“Don’t ever make me do that again in an effing diner”.
- Josh Romney 2007
TIMING CHANGES OUTCOMES

FAIURE IS PART OF THE MATH





LISTEN